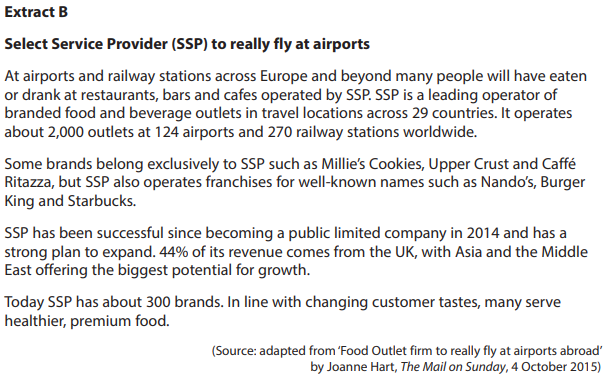


Additional Assessment Materials

Pearson Edexcel AS Level in Business (8BS0)

Resource Set 1.4: Managing people

1. Explain how a flexible workforce might benefit SSP. (4)

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1. (a) What is meant by on-the-job training? (2)

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(b) Assess **two** likely benefits for PureGym of its managers using a paternalistic leadership style. (8)

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(c) Assess the extent to which training assistant managers for promotion to managers could benefit a business, such as PureGym. (10)

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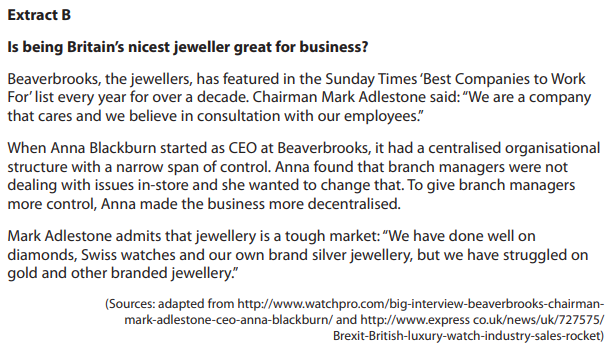
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1. (a) What is meant by span of control? (2)

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(b) What is meant by consultation? (2)

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(c) Assess the potential benefits for Beaverbrooks of having a more decentralised organisational structure. (10)

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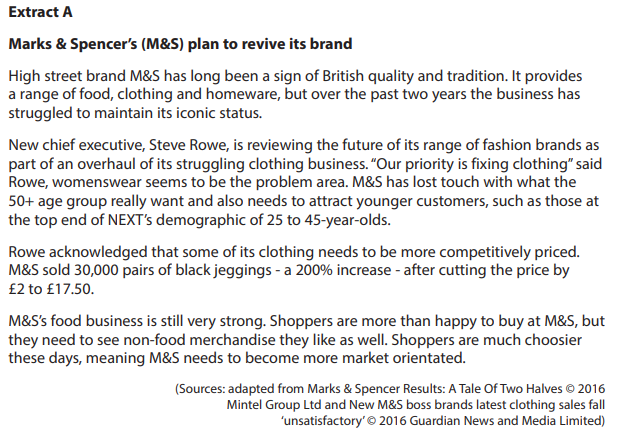
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1. Assess whether there is likely to be a trade-off for M&S when it targets a younger market segment for its women’s clothes. (10)

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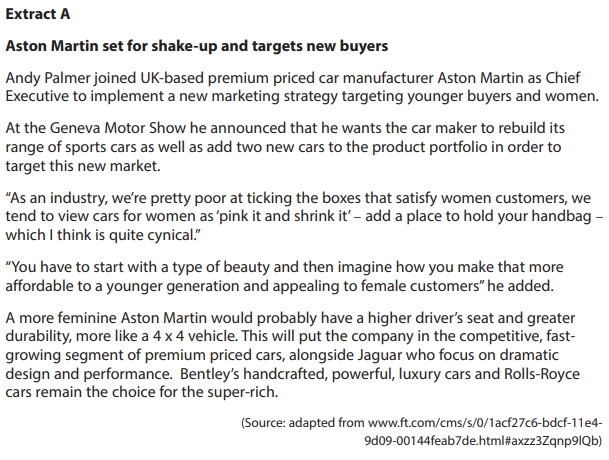
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The Chief Executive has reorganised management by taking out a level of the hierarchy in Aston Martin’s organisational structure.

1. Assess the likely impact of this change on the motivation of the workforce.

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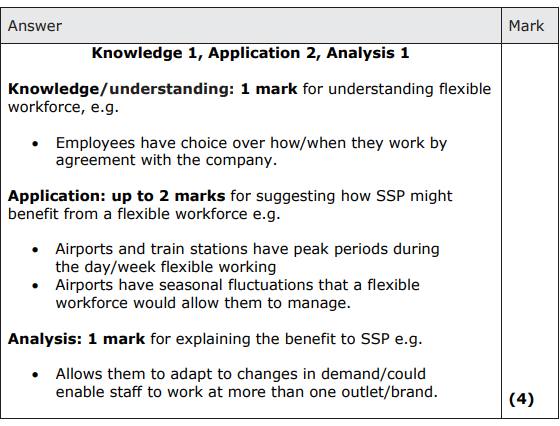
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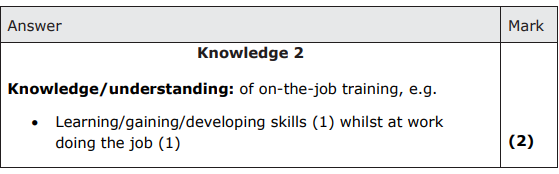
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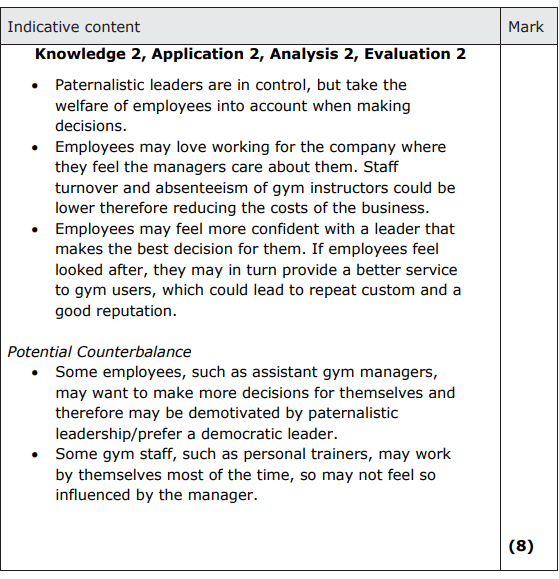
**1**

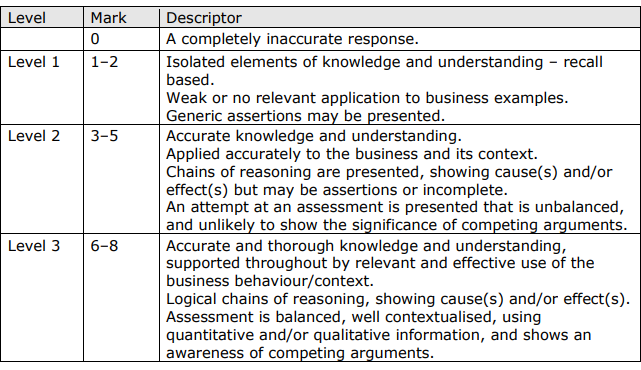


**2(a)**

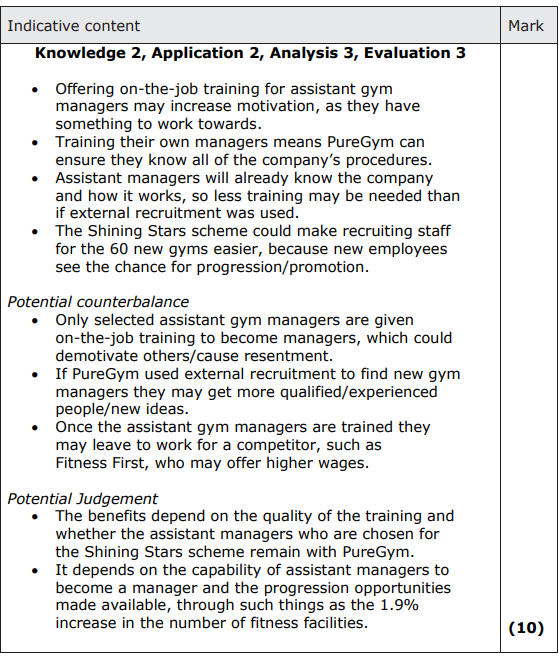


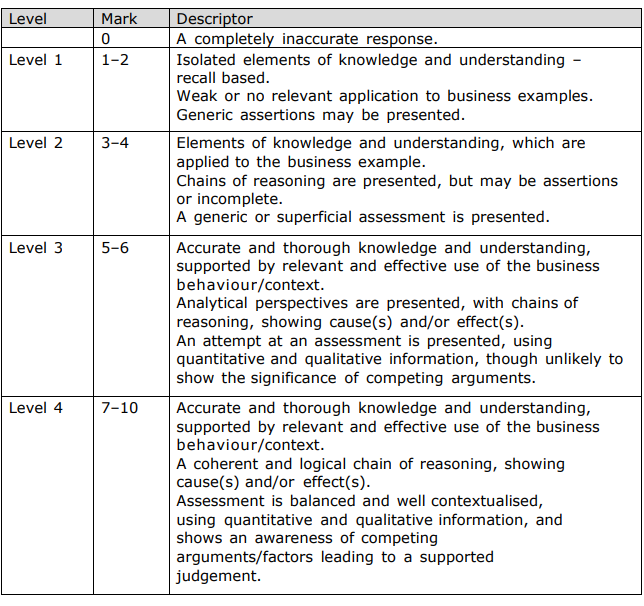
**2(b)**



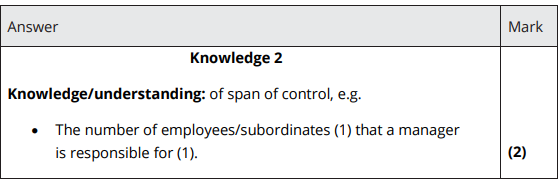


**2(c)**

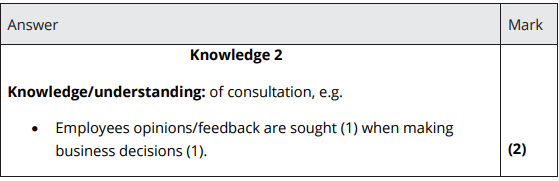




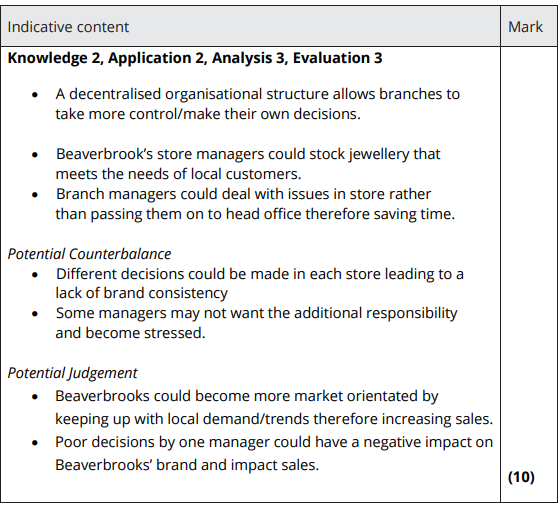
**3(a)**

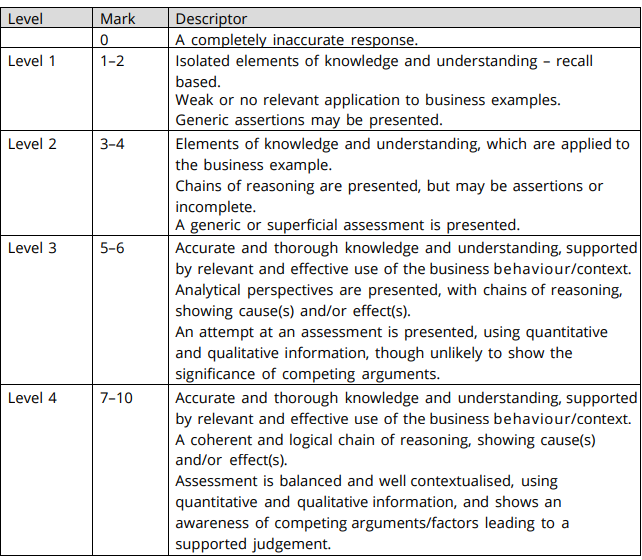


**3(b)**

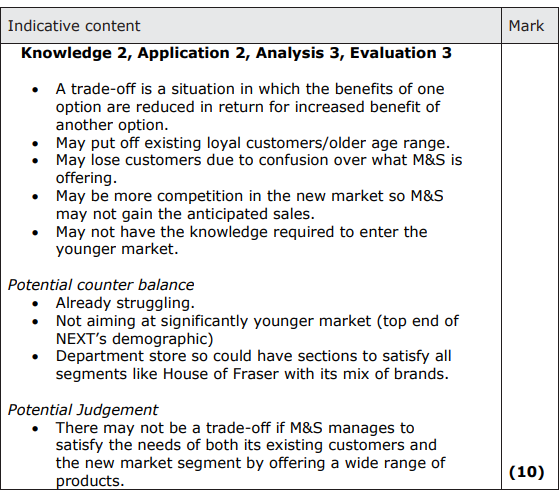


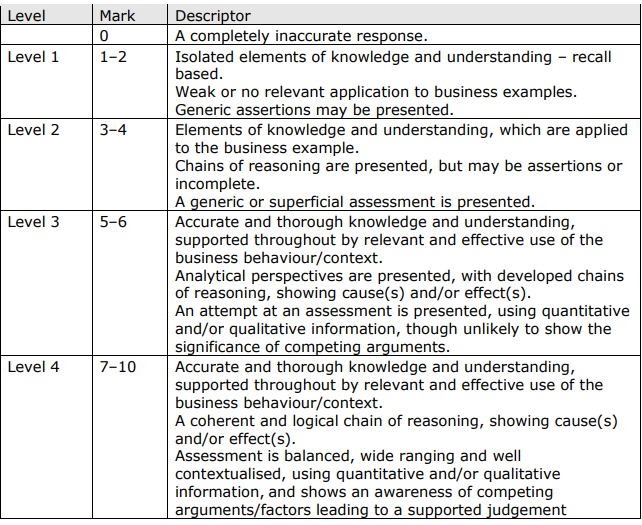
**3(c)**





**4**





**5**

